



## MAJOR FEATURES OF RLM SALES TRACKING ANALYSIS :

- Auto Bulk Draw Down from EDI Orders
- Availability Reporting
- Credit Management
- Visibility into Pick, Pack, and Ship Functions
- Cut to Order
- Retail Trading Partner Compliance
- Sales Dashboards
- Inventory Reserve for Customers
- Inventory Allocation Rules and Priorities
- Sales Rep Level security
- Projected Shipping Dates of Orders
- Manage Units, Pre-packs, or Both
- Time Phased Availability
- Commission Reporting
- E-mail Invoicing

**RLM Sales Tracking Analysis** provides the visibility needed to ensure on-time shipments and to keep customers informed of order status. With Time-Phased Availability, the sales team can access production and inventory levels to pinpoint when goods will be able to ship. The Projected Ship System enables you to avoid lost sales due to production, credit, lead time, and inventory level issues.

Sales analysis is a key factor when it comes to retail planning. It proves what is actually selling from the floor and what's not. Utilizing the power of **EDI** and the 852 document, **RLM Retail Sales Analysis** gives you the ability to quickly and easily analyze point-of-sale (POS) data.

Planners and sales people can “slice and dice” their POS data in a wide range analysis levels (divisions, colors, sizes, product categories, customers, doors). You can also sort on all column headings with primary, secondary and tertiary sorting. If you use **EDI** to communicate with your trading partners, you need this tool to help analyze your business.

**RLM Sales Tracking Analysis** is fully integrated with the **RLM Software Suite** and is available in either affordable On-Premise licensing or Cloud-Based subscription with low startup costs. Contact RLM today for more information and a free demo.



## MAJOR FEATURES OF RLM EDI :

- UPC Management
- Integrated with RLM ERP
- Transmit UPC's to the Catalogue
- Cash Update with 820 Interface
- Factor Interfacing
- Send Receive Auditing
- 852 Retail Analysis
- Standard VIC Documents
- UCC 128 Compliant
- 753-754
- 860 Automatic Order Changes
- Email Alerts
- Auto Reduction of Bulk Orders with EDI Confirmations
- Ordering by pre-pack or Individual UPC's in Pre-pack
- Eliminate Need for a 3rd Party Translator

**RLM EDI** (Electronic Data Interchange) connects you electronically with your retail trading partners. As a fully integrated component of the **RLM ERP** system, **RLM EDI** delivers major cost savings by eliminating the need for third-party EDI services and related waste and errors due to double entry.

**RLM EDI** transactions are available to sales and production immediately upon receipt. Receive 850 order transmissions from retailers into **RLM ERP** and immediately generate reports. Send out 856 ASN and 810 invoices automatically upon shipping goods through the **RLM WMS** (Warehouse Management System). Dispute charge backs by querying **RLM ERP** to verify what cartons, styles, colors and sizes shipped on the ASN.

**RLM EDI** helps you eliminate unnecessary charge backs, increases operational efficiencies, and turns wasteful spending into increased margins.

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 EDI